



## Publications from the CVInsight programme

CVInsight is a research programme dedicated to developing intelligence and insights about the business of **distributing and servicing commercial vehicles**, covering developments in sales, customer purchasing, channels to market, parts supply, service delivery and related issues for both light and heavy commercial vehicles.

It has been developed by ICDP, a not-for-profit organisation which over the last twelve years has provided a stream of analyses of the critical aspects of car distribution across Europe. CVInsight is managed by ICDP in a similar way.

CVInsight delivers to its programme members insights and concepts, the results of shared investigations and analysis on issues driving the development of the sector, debate on the issues and results in closed conferences and workshops, and ideas, advice and assistance from our team of specialists.

Alongside member events, our publications are the main outputs from our research, and aim to foster a deeper understanding of the operation of automotive distribution and retailing.

All the publications listed below, along with the other outputs from the current and previous programmes are available for CVInsight programme members to download from [www.icdp.net](http://www.icdp.net).

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In its publications, as in its other outputs, CVInsight does not represent any of its members or their individual policy views.

## Research Reports

- ◆ **LCV Service Products and the Servicing Environment France**  
By [Christophe Guillaneuf and Rod Roberts-Dear](#)  
CVInsight Research Report 01/08 April 2008
- ◆ **HCV Service Products and the Servicing Environment France**  
By [Christophe Guillaneuf and Rod Roberts-Dear](#)  
CVInsight Research Report 02/08 April 2008
- ◆ **LCV Service Products and the Servicing Environment Italy**  
By [Luca Montagner, Leonardo Cescon and Rod Roberts-Dear](#)  
CVInsight Research Report 03/08 April 2008
- ◆ **HCV Service Products and the Servicing Environment Italy**  
By [Luca Montagner, Leonardo Cescon and Rod Roberts-Dear](#)  
CVInsight Research Report 04/08 April 2008
- ◆ **LCV Service Products and the Servicing Environment Germany**  
By [Thomas Bade, Virginia Gutjahr and Rod Roberts-Dear](#)  
CVInsight Research Report 05/08 April 2008
- ◆ **HCV Service Products and the Servicing Environment Germany**  
By [Thomas Bade, Virginia Gutjahr and Rod Roberts-Dear](#)  
CVInsight Research Report 06/08 April 2008
- ◆ **LCV Service Products and the Servicing Environment UK**  
By [David Watts and Rod Roberts-Dear](#)  
CVInsight Research Report 07/08 April 2008
- ◆ **HCV Service Products and the Servicing Environment UK**  
By [David Watts and Rod Roberts-Dear](#)  
CVInsight Research Report 08/08 April 2008
- ◆ **LCV Service Products and the Servicing Environment Overview**  
By [Rod Roberts-Dear and the research team](#)  
CVInsight Research Report 09/08 April 2008
- ◆ **HCV Service Products and the Servicing Environment Overview**  
[Rod Roberts-Dear and the research team](#)  
CVInsight Research Report 10/08 April 2008
- ◆ **Distribution set-up and role of truck dealer networks, France**  
[Christophe Guillaneuf, Thomas Chieux and Rod Roberts-Dear](#)  
CVInsight Research Report 11/08 July 2008
- ◆ **Distribution set-up and role of truck dealer networks, Germany**  
[Thomas Bade, Virginia Gutjahr and Rod Roberts-Dear](#)  
CVInsight Research Report 12/08 July 2008
- ◆ **Distribution set-up and role of truck dealer networks, Italy**  
[Luca Montagner, Leonardo Cescon and Rod Roberts-Dear](#)  
CVInsight Research Report 13/08 July 2008

- ◆ Trailers, truck bodies and equipment, Overview  
 Rod Roberts-Dear and the CVInsight Research Team  
 CVInsight Research Report 14/08 July 2008
  
- ◆ Outlook for the express parcel courier and retail sectors, Germany  
 Thomas Bade, Virginia Gutjahr and Rod Roberts-Dear  
 CVInsight Research Report 15/08 July 2008
  
- ◆ Outlook for the express parcel courier and retail sectors, Overview  
 Rod Roberts-Dear and the CVInsight Research Team  
 CVInsight Research Report 16/08 July 2008
  
- ◆ Outlook for the express parcel courier and retail sectors, UK  
 Dave Watts  
 CVInsight Research Report 17/08 July 2008
  
- ◆ HCV and LCV Service Networks Poland  
 Neil Craggs, Prof Pawel Glodek  
 CVInsight Research Report 18/08 November 2008
  
- ◆ The Role of Independent Repairers in the LCV and HCV Environments  
 Rod Roberts-Dear and CVInsight Research Team  
 CVInsight Research Report 19/08 November 2008
  
- ◆ Dealer Networks and the Vehicle Parc: Poland  
 Neil Craggs, Prof Pawel Glodek  
 CVInsight Research Report 20/08 November 2008
  
- ◆ LCV repair and maintenance within VMs' authorised networks  
 CVInsight Research Team  
 CVInsight Research Report 21/08 November 2008
  
- ◆ HCV repair and maintenance within VMs' authorised networks  
 CVInsight Research Team  
 CVInsight Research Report 22/08 November 2008



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